



Associate, Business Engagement

New York, New York

To Apply

Please visit the [Application Portal here](#). Candidates are encouraged to apply as soon as possible. Due to volume, only those candidates considered for an interview will be contacted.

About Ownership Works

Ownership Works is a fast-growing organization with a mission to increase prosperity through shared ownership at work. We partner with companies and investors to implement innovative shared ownership programs that make every employee an owner and honor the collective effort behind a company's success.

Ownership Works was founded in 2021 to scale shared ownership as a pathway to maximizing shared wealth creation, addressing economic insecurity, and strengthening companies. Our partners manage over a trillion dollars in assets and employ over a million people.

Ownership Works is building a team of outstanding leaders and professionals to guide investors and companies through the process of sharing ownership and to evaluate the impact of these programs.

About the Business Engagement Team

The Business Engagement team provides best-in-class advisory services to top management teams at companies and private equity firms on strategy and execution of shared ownership programs. This includes helping companies to structure and implement optimal broad-based equity plans, develop a robust engagement and ownership culture, and increase employees' financial inclusion and resilience.

Ownership Works partners with some of the nation's largest private equity, financial services, consulting, and law firms, and is also supported by premier foundations.

We are:

- Results-oriented with a culture of humility and excellence
- Pragmatic optimists who enjoy translating "big ideas" into actionable plans and results
- Strategic, curious, diverse, and accountable
- Incredibly fast moving as we build and grow the organization

About The Position

Ownership Works is seeking a driven and mission-oriented professional who is passionate about creating more valuable companies and advancing social impact through engagements with private and public companies as they implement shared ownership programs. The Associate will support the Business Engagement team with a variety of projects to ensure that companies are efficiently and effectively implementing shared ownership programs. The successful candidate will have a passion for value creation and social impact and exhibit strong communications and project management skills.

Core Goal

Collaborate with client engagement team to structure and execute numerous independent workstreams in the context of a broader team project. Help establish Ownership Works as a thoughtful, value-add advisor to companies implementing shared ownership programs.

Responsibilities

- Gather and analyze data and information; formulate customized solutions; develop and present results/recommendations in collaboration with client teams.
- Contribute to a robust body of practical knowledge and client-facing content across the four key verticals of shared ownership programs: (1) Structuring & Implementing Equity Plans; (2) Creating a Culture of High Engagement, Voice & Ownership; (3) Financial Inclusion & Resiliency; and (4) Data & Learning.
- Collaborate with Ownership Works' team of subject-matter experts and strategic partners across each vertical, including top-tier law, consulting, financial services, and accounting firms.
- Manage projects, organize workflow, and ensure timely and accurate completion of deliverables.
- Contribute to organizational development to achieve ambitious mission and growth targets.

What this position at Ownership Works offers you

- A unique opportunity to work with top leaders in finance and business to impact the lives of thousands of hard-working individuals by transforming businesses and creating shared wealth.
- Opportunity to be a generalist with a comprehensive understanding of all elements of shared ownership programs while developing expertise in specific content areas.
- Client-facing experience and opportunity to develop consulting and financial skills.
- Talented and passionate colleagues; support and mentoring from highly accomplished professionals.
- A flexible work environment in a people-centered organization.

Skills & Qualifications

- BA required
- A degree with an analytical focus (Finance, Engineering, etc.) is preferred
- 1-3 years of consulting, finance, or other related experience
- Ability to efficiently create slides in PowerPoint and models in Excel
- Ability to independently drive a workstream as part of a broader team project
- Exceptional writing and verbal communication skills
- Excellent relationship management skills
- Highly responsive and collaborative team player
- Self-starter with an entrepreneurial mindset
- Proven time management and multi-tasking abilities while maintaining excellent attention to detail
- A commitment to and passion for Ownership Works' mission

At Ownership Works, we are dedicated to building a diverse and inclusive workplace, so if you're excited about this position but your experience doesn't precisely align with every qualification, we encourage you to still apply.

Base Salary Compensation Range

The compensation available for the role considers a variety of factors including, but not limited to work location, individual skill set, previous/applicable experience, and other business needs. The estimated salary for individuals who work in New York City is up to \$100,000 per annum plus bonus.

Benefits

Competitive compensation package commensurate with professional services sector experience. Benefits include excellent health, vision, and dental care benefits for you and your family. Unlimited paid time off. 401(k) retirement plan with generous employer contributions.

Location

Ownership Works is building a New York City based team. We have a hybrid work model that prioritizes the health and safety of our staff and partners.

Equal Opportunity Employer

Ownership Works is an Equal Opportunity Employer. Women, people of color, people with disabilities, LGBTQIA persons, and veterans are encouraged to apply.